

HOSPITALITY WEST
Management Group

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To Whom It May Concern

RE: Ayus Water Activation Device at Holiday Inn

We were introduced to Ayus during construction of two Holiday Inn Express Hotels in the Calgary market area. With some trepidation, we agreed to install a 4" water activation device on the cold water main line of one hotel (Strathmore, Alberta, Canada) and compare the results to the other hotel in Airdrie, Alberta over the course of a year. Both hotels are successful and have comparable occupancy levels and similar water hardness. In fact the water in Strathmore (which has the device) has harder water than Airdrie.

We were very surprised by the comments from staff who worked at both hotels. Less laundry detergent is needed, the sheets feel softer and they clean easier, less chlorine is needed in the pool and we have noticed the total absence of scale at faucets and showerheads with Ayus but a build-up in Airdrie. The coffee and orange juice in our breakfast room also tastes better in Strathmore. The best news is that our energy bill at Strathmore over the same months was less than at Airdrie.

We can only conclude that Ayus works and will be installed in every hotel managed or owned by our company. We recommend Ayus for anyone who manages or owns a hotel.

Sincerely,



Brian Ostrander
President